



March 3, 2015

To Whom It May Concern,

In early 2014, our company completed a long-awaited expansion to a new facility in Oklahoma City. Among the many pieces to put together, we needed a new phone system that was capable of handling our growing team and communication needs. A couple months prior to moving into the new space, I was referred to Owens Communications by a representative of Cox Communications. Having shopped for business phone systems before, I was not looking forward to the broad swath of options, pricing and endless sales pitches.

Upon contacting Owen's Communications, I explained to Kirk what I thought our company needed and didn't need. He immediately understood, added some insightful knowledge and provided a number of options that were all fitting for our situation. We proceed with a system that was easy to use, custom configurable, expandable and, most importantly, appropriately priced. Kirk was and still is very responsive, understanding and thorough in his planning and execution. In almost a full year, we've never had a hardware problem and Kirk has always been happy to help us with any system modifications we've needed.

We like doing business with other local, hard-working business owners who understand the value of great customer service. Kirk Owens and his company embody all of the above and I highly recommend them for phone and communications products and services.

Should you have any questions, please feel free to call me at the number below.

Best regards,

A handwritten signature in black ink, appearing to read "Daniel W. Mercer".

Daniel W. Mercer
Co-Founder – Operations and Finance